

# LANDOWNER ENGAGEMENT AND INCENTIVES IN SALMON HABITAT RESTORATION AND PROTECTION

Denise Smee

Program Manager  
Lower Columbia Fish Recovery Board



# MY PURPOSE TODAY...

Inform-

- What are the barriers to landowner engagement?
- What programs and tools do we have to help with landowner engagement?



# MY PURPOSE TODAY...

Collaborate-

- What can we do to improve it?



# *LANDOWNER PARTICIPATION IS CRITICAL TO RESTORING AND PROTECTING PRIORITY HABITAT*

- Determines where the project managers focus their work
- Projects become opportunistic instead of strategic
- It can undermine implementing the highest priority projects



# LANDOWNER ENGAGEMENT AND INCENTIVES

*Incentive – a definition: a thing that motivates or encourages someone to do something. Alternatively it can be a payment or concession to stimulate greater output or investment (Oxford English Dictionary).*



# LANDOWNER ENGAGEMENT DATA

- Landowner Engagement in Salmon Habitat Restoration, LCFRB
- Landowner Perspectives on Voluntary Conservation Incentive Programs, Snohomish CD
- Thurston Waterways Landowner Survey, Thurston CD
- Aquatic Species Restoration Plan (ASRP), Chehalis Basin Strategy
- Incentives to Help Meet Priority Shoreline Restoration and Protection Objectives, Futurewise



# LANDOWNER ENGAGEMENT BARRIERS

Feedback from landowners and sponsors on barriers to participation:

- Don't want government involvement
- There's no benefit to the landowner and/or doesn't meet their needs
- Takes too much time
- Permitting is too complicated
- It's too complicated with too many different people/groups involved
- Don't believe or understand the methods
- Fear of loss of property, loss of the use of their property, or access to their property
- Liability concerns for their property and their neighbor
- Don't want to sign a contract that they have to take care of it for 10 years



# LANDOWNER ENGAGEMENT BARRIERS

Feedback from landowners and sponsors on barriers to participation:

- Uncertainty of available funding
- Not enough capacity for the sponsor to work with them
- Don't qualify for existing programs
- Can't do the planting and/or maintenance themselves; no time, no money, no ability
- Can't find a contractor to do the work, especially smaller parcels
- Don't have access to plants and equipment for doing the riparian planting themselves
- Fair market value for land on acquisitions
- Property or project is too small and never gets ranked high enough to get funding





# EXISTING PROGRAMS

- Grant programs ([Ecology](#))
- Conservation easements ([CREP](#))
- Technical and Financial Assistance



# EXISTING PROGRAMS

- Tax incentives for land donation or conservation easement ([Columbia Land Trust](#))
- Conservation Futures tax ([Clark County Legacy Lands](#))
- Real Estate Excise tax ([San Juan County Conservation Land Bank](#))
- Current Use tax designations; Public Benefit Rating Systems; Open Space Act ([King County PBRS](#))



# EXISTING PROGRAMS

- Special District Funding: Ports, Flood Management, Shellfish Protection, Parks and Recreation, Irrigation Districts, Utilities ([Pierce Co. Flood Control Zone District](#))



# EXISTING PROGRAMS

- Permit process streamlining
- Stormwater Permit requirements ([Skagit Clean Water Program](#))
- Restoration in Trade – building/mitigation
- In-lieu ([Cowlitz Restoration and Recovery Grant Program](#))



*Riparian planting funded through stormwater permit requirements.  
Image courtesy of Lower Columbia Fish Enhancement Group*

# EXISTING PROGRAMS

- Recognition and awards programs
- Education and outreach



*Watershed Stewardship series class graduation photo.  
Image courtesy of Clark Conservation District*



**THE PORT**  
CAMAS WASHOUGAL



Washougal Waterfront Park. First Salmon-Safe Park on the Columbia River. [salmonsafe.org](http://salmonsafe.org)

# CONSERVATION PARTNERS WITH POTENTIAL INCENTIVES

1. Tribes
2. Special Districts ([CPU](#))
3. Local Government
4. Land Trusts
5. Foundations ([Bullitt Foundation](#))
6. Non-profits
7. Community Organizations
8. WSU Extension Service



*Clark Skamania Flyfisher volunteers prepping carcasses at a hatchery.  
Image courtesy of Lower Columbia Fish Enhancement Group*

# ISSUES AND ACTIONS MATRIX

Our GOAL:

Improve multiple landowner engagement issues

Objectives :

1. Find the top issues for LEAD ENTITIES
2. Decide what actions can address those issues
3. Determine if LEs are the lead for the actions
4. Determine next steps

